



# THE CAMBRIAN

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## Kellie Williams buys Coldwell Banker office

One of Cambria's largest real estate offices was sold in late April to a broker-associate with another office.

Kellie Williams, formerly with Breen Realty, is the new owner of Coldwell Banker Don Bricker Real Estate, which will be renamed Coldwell Banker Kellie & Associates Real Estate.

Williams, 35, declined to say what she paid for the Coldwell franchise. She's is a San Luis Obispo native with 16 years in the real estate business, including about a decade with Breen, and over \$100 million in gross sales. She's also an owner of Mozzi's Saloon in Cambria.

Richard Breen said he wishes his former associate



**Kellie Williams**

and new competitor the best, adding that, "She's really good at what she does."

"I really enjoyed working for Richard (Breen)," Williams said. "I'm kind of sad to leave, but this was an opportunity that I couldn't pass up."

Don Bricker, the former owner of Cambria's Coldwell Banker franchise, is 80

years old, Williams said.

Bricker purchased the agency in 1995, according to Jim Brett, who worked for Bricker for more than 20 years. Brett said he's enthusiastic about the change. Bricker "has been a wonderful man to work with," Brett said, but it was time "for some young blood. Kellie's young and energetic."

Other associates in the office include Becky Adams, Sunny Beasley,

Manya Brett, David Craig, Pat Doroski, John Gonyer, Bruce Howard, Janet Morton and Joe Prian.

Adams sold over \$24 million in real estate in 2010, seventh most in California and 38th most nationwide among Coldwell Banker franchises. Bricker had offered the brokerage to Adams some time ago, she said. "Don and I discussed my acquiring the business over the years. We just were never on the same

page."

Williams said she doesn't anticipate any staff changes. "I really like the people in the office, and I'm happy to be part of that team. It's already a really excellent, reputable business. I just hope to streamline things a little better with today's technology. Coldwell Banker is such a great company and franchise."

— *Kathe Tanner*